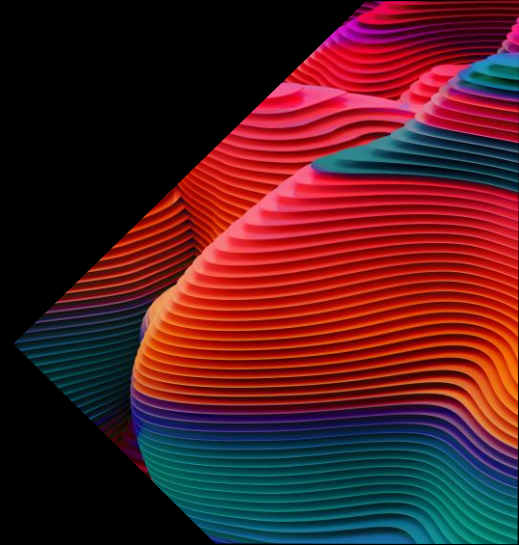


“Why Quant, Why Now? The Demand for Quantitative Equity Strategies in Today’s Market”

May 2026

For Professional Clients only. Marketing communication



The overwhelmed allocator

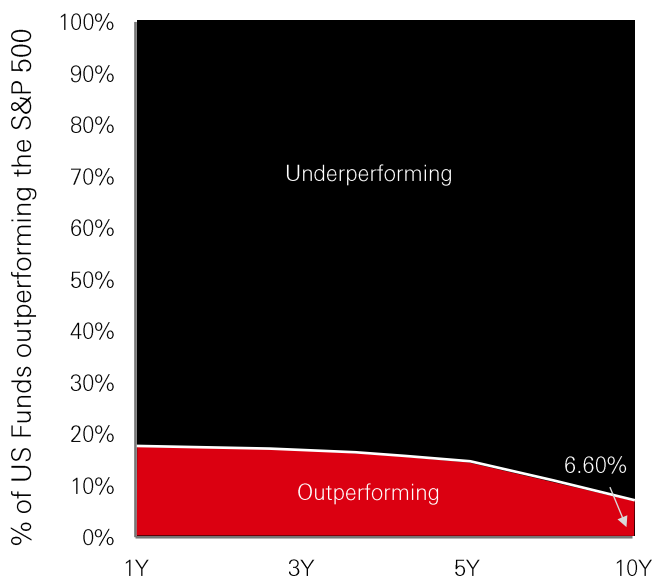
“Should I buy the ‘Magnificent 7?’” “What about AI?” “Are active managers still worth it when so many lag the index?” “Should I go fully passive?”

Investors are asking more questions than ever...

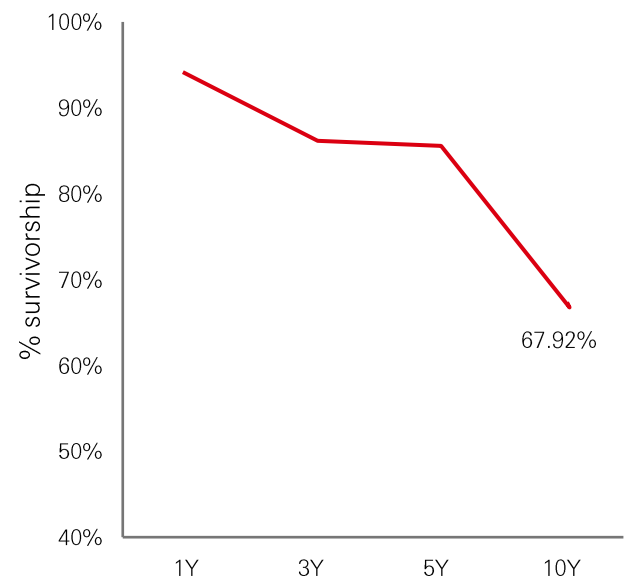
In an environment where a handful of mega-caps have driven a large share of index returns, a pure market-cap-weighted allocation can look like the simplest answer – as long as that concentration persists. But history suggests leadership does change, and recent months have shown early signs of de-concentration and a broadening of performance beyond the big tech names, creating both room and appetite for more active approaches to investing. At the same time, the data shows that most traditional stock-picking managers struggle to keep up: only 6.6% of US large-cap core funds outperformed the S&P 500 over the last 10 years, and only 68% of those funds even survived the period. This is the “investor’s dilemma”: clients want upside and resilience, but the narrative is noisy and most active funds under-deliver. Quant, done properly, is increasingly the way many allocators are resolving that dilemma.

Outperformance is rare and persistence is rarer

% of US Funds outperforming the S&P 500 Index



% of US Funds that have survived over the years



This document provides a high level overview of the recent economic environment. It is for marketing purposes and does not constitute investment research, investment advice nor a recommendation to any reader of this content to buy or sell investments. It has not been prepared in accordance with legal requirements designed to promote the independence of investment research and is not subject to any prohibition on dealing ahead of its dissemination. Sources: S&P Dow Jones Indices LLC, CRSP. Data as of Dec 31, 2025. To correct for survivorship bias, the study uses the opportunity set available at the beginning of the period as the denominator. The count of funds that have survived and beat the index are determined. The index outperformance percentage is then reported. S&P Dow Jones Indices relies on the Lipper fund classifications, which determine a fund portfolio’s capitalisation and investment style assignments. Asset-weighted performance determined by calculating a weighted average return of all funds in that category in a particular month with each fund’s return weighted by its total net assets. Available at: <https://www.spglobal.com/spdji/en/documents/spiva/spiva-us-year-end-2025.pdf>

Why quant, why now? Structural drivers of renewed demand

Clear, measurable appetite for quant

Across the industry, demand for quantitative equity strategies is now clearly visible in both investor surveys and capital flows. Large asset owners are explicitly signalling a shift toward rules-based, data-driven equity allocations, with recent global allocation surveys showing a meaningful share of institutions planning to increase their use of systematic strategies over the coming years. Hedge fund and alternatives outlooks tell a similar story: allocators report that quant equity is one of the areas where they are most likely to add exposure, reflecting both recent performance and a desire to diversify away from concentrated, discretionary stock-picking risk¹. This is reinforced by the rapid growth of the dedicated quant segment itself, with global quant funds already managing hundreds of billions of dollars and independent research firms projecting that this will expand to well over USD 2.5 trillion by the early 2030s².

Quant Takes the Wheel: Active Fund Flows Shift to Systematic Strategies

	TNA 2025 (\$B)	ENS 2024 (\$B)	ENS 2025 (\$B)
Total	9,650.90	78.3	174.1
Active	5,568.90	-129.2	-74.2
Non-Quant	5,242.10	-155.7	-121.2
Quant (systematic)	326.8	26.5	46.9
Passive	4,082.00	207.5	248.4
Non-Quant	3,850.20	205.4	223.2
Quant (systematic)	231.8	2.1	25.1

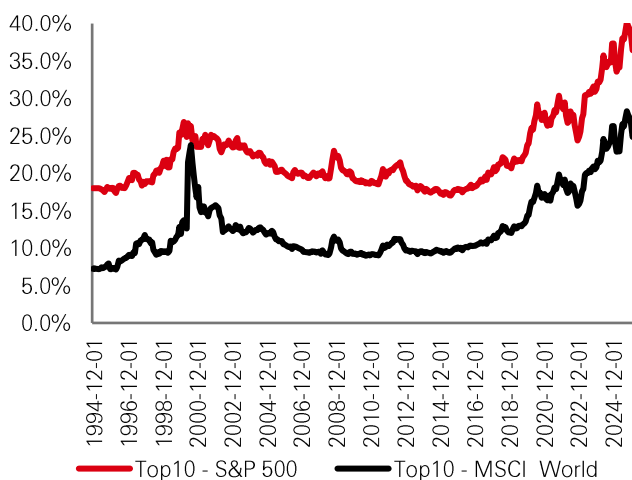
i. Extreme market concentration and the search for meaningful diversification

Traditional cap-weighted indices have become heavily concentrated in a small group of mega-cap names, especially in the US. Allocators are increasingly worried about 1) Too much risk coming from too few stocks and 2) Portfolios that look diversified on paper but are effectively large macro and style bets. This is one reason quant is becoming a “preferred anchor” for institutional portfolios, helping to “diversify the diversifiers and minimise macro biases. Recently, markets have broadened beyond mega-cap tech—cheaper valuation stocks, smaller caps and lower-volatility stocks have led more of the gains—and quant managers have been standout beneficiaries, materially outperforming as dispersion rose and the opportunity set widened beyond the mega cap tech names.

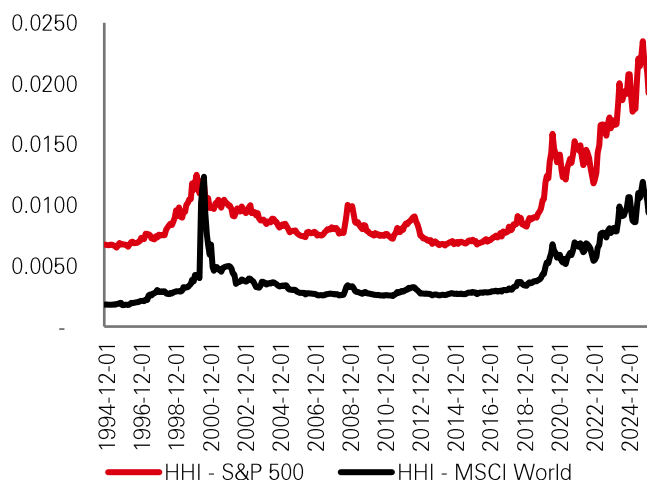
Past performance does not predict future returns. The views expressed above were held at the time of preparation and are subject to change without notice. Any forecast, projection or target where provided is indicative only and is not guaranteed in any way. HSBC Asset Management accepts no liability for any failure to meet such forecast, projection or target. Source: Broadridge, Funds domiciled in Europe and HK as of December 2025. TNA: Total net assets. ENS : Estimated Net Sales
 Source 1) 2026 Hedge Fund outlook survey
 Source 2) Verified Market Research 2026

Market concentration US and World

Top 10 weights



HHI



ii. Supporting actors – the rise of Active ETFs

Europe’s active ETF market is moving from niche to momentum: assets have doubled in two years to €62.4bn (Aug 2025), and while that’s still only 2.6% of regional ETF assets (leaving plenty of runway versus the US), growth is being fuelled by strong inflows and an accelerating pipeline of launches with very few closures. Crucially for quant equity, Morningstar’s newer classifications show systematic “enhanced” strategies—typically rules-based, quantitatively screened and cost-competitive—gaining share as investors look for a better trade-off than pure passive: more potential alpha, daily liquidity and transparent, repeatable portfolio construction. The numbers underline the shift: in 2025, systematic (quant) active ETFs in Europe attracted €9.1bn of inflows versus €4.8bn for discretionary active ETFs, signalling that quant is becoming the commercial engine of active ETF adoption.

European active ETF launches and closes³



Past performance does not predict future returns. The views expressed above were held at the time of preparation and are subject to change without notice. Any forecast, projection or target where provided is indicative only and is not guaranteed in any way. HSBC Asset Management accepts no liability for any failure to meet such forecast, projection or target. Source: Bloomberg. HHI: Herfindahl–Hirschman index, calculated as sum of squares of index weights at each date. Effective Number of Constituents: calculated as inverse of HHI index. Intuition: the portfolio behaves like an equal-weighted index of N stocks. See MSCI Index Metrics methodology, page 52 (MSCIIndexMetrics®)

Source 3) Morningstar: <https://global.morningstar.com/en-gb/etfs/europes-active-etfs-more-choice-more-complexity#:~:text=Download%20CSV%20Systematic%20Strategies%20Are%20Gaining%20Ground,%E2%80%9Cquant%E2%80%9D-focused%20products..> [https://am.gs.com/en-au/advisors/insights/article/2025/investors-guide-europe-fast-growing-active-etf-market#:~:text=Europe%27s%20exchange-traded%20fund%20\(ETF,4](https://am.gs.com/en-au/advisors/insights/article/2025/investors-guide-europe-fast-growing-active-etf-market#:~:text=Europe%27s%20exchange-traded%20fund%20(ETF,4)

iii. The golden age of data and technology

We are living through what is often described as a “golden age of data and technology”, and this has profound implications for how equities are researched, and portfolios are built. **IBM has estimated that around 90% of the world’s data was created in just the past two years**, and that this pattern keeps repeating as new sources of information come online at an accelerating pace. Every trading day, markets generate billions of data points: prices and volumes across exchanges, corporate actions, earnings announcements and revisions, macroeconomic releases, news headlines, social and traditional media sentiment, and an expanding universe of alternative and sustainability data. For a traditional fundamental manager, this deluge is simply too much to process in real time without falling back on intuition, heuristics and a limited coverage list; for a modern quantitative platform, it is the raw material from which signals, risk assessments and ultimately portfolios are systematically constructed.

Closing:

Today’s equity market is asking investors to make big calls—on concentration, AI narratives, and whether “active” still earns its fee. Systematic quantitative equity is increasingly the most practical way to seek consistent, repeatable outcomes. Quant strategies are benefiting from three powerful tailwinds—extreme index concentration that heightens the need for true diversification, a measurable shift in allocator demand (including via active ETFs), and a golden age of data and technology that rewards disciplined signal-driven investing over intuition. In short, quant helps investors diversify more intelligently, reduce unintended macro/style bets, and stay invested with a transparent, rules-based process. For allocators looking to move beyond the passive-versus-discretionary debate, now is the time to consider a dedicated allocation to a robust, risk-aware quantitative equity approach—one designed to deliver scalable, repeatable performance in a market where leadership can change fast.

Important Information

For Professional Clients and intermediaries within countries and territories set out below; and for Institutional Investors and Financial Advisors in the US. This document should not be distributed to or relied upon by Retail clients/investors.

The value of investments and the income from them can go down as well as up and investors may not get back the amount originally invested. The performance figures contained in this document relate to past performance, which should not be seen as an indication of future returns. Future returns will depend, inter alia, on market conditions, investment manager's skill, risk level and fees. Where overseas investments are held the rate of currency exchange may cause the value of such investments to go down as well as up. Investments in emerging markets are by their nature higher risk and potentially more volatile than those inherent in some established markets. Economies in emerging markets generally are heavily dependent upon international trade and, accordingly, have been and may continue to be affected adversely by trade barriers, exchange controls, managed adjustments in relative currency values and other protectionist measures imposed or negotiated by the countries and territories with which they trade. These economies also have been and may continue to be affected adversely by economic conditions in the countries and territories in which they trade.

The contents of this document may not be reproduced or further distributed to any person or entity, whether in whole or in part, for any purpose. All non-authorised reproduction or use of this document will be the responsibility of the user and may lead to legal proceedings. The material contained in this document is for general information purposes only and does not constitute advice or a recommendation to buy or sell investments. Some of the statements contained in this document may be considered forward looking statements which provide current expectations or forecasts of future events. Such forward looking statements are not guarantees of future performance or events and involve risks and uncertainties. Actual results may differ materially from those described in such forward-looking statements as a result of various factors. We do not undertake any obligation to update the forward-looking statements contained herein, or to update the reasons why actual results could differ from those projected in the forward-looking statements. This document has no contractual value and is not by any means intended as a solicitation, nor a recommendation for the purchase or sale of any financial instrument in any jurisdiction in which such an offer is not lawful. The views and opinions expressed herein are those of HSBC Asset Management at the time of preparation and are subject to change at any time. These views may not necessarily indicate current portfolios' composition. Individual portfolios managed by HSBC Asset Management primarily reflect individual clients' objectives, risk preferences, time horizon, and market liquidity. Foreign and emerging markets: investments in foreign markets involve risks such as currency rate fluctuations, potential differences in accounting and taxation policies, as well as possible political, economic, and market risks. These risks are heightened for investments in emerging markets which are also subject to greater illiquidity and volatility than developed foreign markets. This commentary is for information purposes only. It is a marketing communication and does not constitute investment advice or a recommendation to any reader of this content to buy or sell investments nor should it be regarded as investment research. It has not been prepared in accordance with legal requirements designed to promote the independence of investment research and is not subject to any prohibition on dealing ahead of its dissemination. This document is not contractually binding nor are we required to provide this to you by any legislative provision.

All data from HSBC Asset Management unless otherwise specified. Any third-party information has been obtained from sources we believe to be reliable, but which we have not independently verified.

HSBC Asset Management is the brand name for the asset management business of HSBC Group, which includes the investment activities that may be provided through our local regulated entities. HSBC Asset Management is a group of companies in many countries and territories throughout the world that are engaged in investment advisory and fund management activities, which are ultimately owned by HSBC Holdings Plc. (HSBC Group).

- In Australia, this document is issued by HSBC Bank Australia Limited ABN 48 006 434 162, AFSL 232595, for HSBC Global Asset Management (Hong Kong) Limited ARBN 132 834 149 and HSBC Global Asset Management (UK) Limited ARBN 633 929 718. This document is for institutional investors only and is not available for distribution to retail clients (as defined under the Corporations Act). HSBC Global Asset Management (Hong Kong) Limited and HSBC Global Asset Management (UK) Limited are exempt from the requirement to hold an Australian financial services license under the Corporations Act in respect of the financial services they provide. HSBC Global Asset Management (Hong Kong) Limited is regulated by the Securities and Futures Commission of Hong Kong under the Hong Kong laws, which differ from Australian laws. HSBC Global Asset Management (UK) Limited is regulated by the Financial Conduct Authority of the United Kingdom and, for the avoidance of doubt, includes the Financial Services Authority of the United Kingdom as it was previously known before 1 April 2013, under the laws of the United Kingdom, which differ from Australian laws;
- In Bermuda, this document is issued by HSBC Global Asset Management (Bermuda) Limited, of 37 Front Street, Hamilton, Bermuda which is licensed to conduct investment business by the Bermuda Monetary Authority;
- In France, Belgium, Netherlands, Luxembourg, Portugal, Greece, Finland, Norway, Denmark and Sweden this document is issued by HSBC Global Asset Management (France), a Portfolio Management Company authorised by the French regulatory authority AMF (no. GP99026);
- In Germany, this document is issued by HSBC Global Asset Management (Deutschland) GmbH which is regulated by BaFin (German clients) respective by the Austrian Financial Market Supervision FMA (Austrian clients);
- In Hong Kong, this document is issued by HSBC Global Asset Management (Hong Kong) Limited, which is regulated by the Securities and Futures Commission. This content has not been reviewed by the Securities and Futures Commission;
- In India, this document is issued by HSBC Asset Management (India) Pvt Ltd. which is regulated by the Securities and Exchange Board of India;
- In Italy, this document is issued by HSBC Global Asset Management (France), a Portfolio Management Company authorised by the French regulatory authority AMF (no. GP99026) and through the Italian branch of HSBC Global Asset Management (France), regulated by Banca d'Italia and Commissione Nazionale per le Società e la Borsa (Consob) in Italy;
- In Japan, this document is issued by HSBC Asset Management (Japan) Ltd (JRN 3010001124868), regulated by the Financial Services Agency;
- In Malta, this document is issued by HSBC Global Asset Management (Malta) Limited which is regulated and licensed to conduct Investment Services by the Malta Financial Services Authority under the Investment Services Act;

- In Mexico, this document is issued by HSBC Global Asset Management (Mexico), SA de CV, Sociedad Operadora de Fondos de Inversión, Grupo Financiero HSBC which is regulated by Comisión Nacional Bancaria y de Valores;
- In the United Arab Emirates, this document is issued by HSBC Investment Funds (Luxembourg) S.A. – Dubai Branch (Level 20, HSBC Tower, PO Box 66, Downtown Dubai, United Arab Emirates) regulated by the Capital Market Authority (CMA) in the UAE to conduct investment fund management, portfolios management, fund administration activities (CMA Category 2 license No.20200000336) and promotion activities (CMA Category 5 license No.20200000327).
- In the United Arab Emirates, this document is issued by HSBC Global Asset Management MENA, a unit within HSBC Bank Middle East Limited, U.A.E Branch, PO Box 66 Dubai, UAE, regulated by the Central Bank of the U.A.E. and the Capital Market Authority in the UAE under CMA license number 602004 for the purpose of this promotion and lead regulated by the Dubai Financial Services Authority. HSBC Bank Middle East Limited is a member of the HSBC Group and HSBC Global Asset Management MENA are marketing the relevant product only in a sub-distributing capacity on a principal-to-principal basis. HSBC Global Asset Management MENA may not be licensed under the laws of the recipient's country of residence and therefore may not be subject to supervision of the local regulator in the recipient's country of residence. One of more of the products and services of the manufacturer may not have been approved by or registered with the local regulator and the assets may be booked outside of the recipient's country of residence.
- In Singapore, this document is issued by HSBC Global Asset Management (Singapore) Limited, which is regulated by the Monetary Authority of Singapore. The content in the document/video has not been reviewed by the Monetary Authority of Singapore;
- In Switzerland, this document is issued by HSBC Global Asset Management (Switzerland) AG. This document is intended for professional investor use only. For opting in and opting out according to FinSA, please refer to our website; if you wish to change your client categorization, please inform us. HSBC Global Asset Management (Switzerland) AG having its registered office at Gartenstrasse 26, PO Box, CH-8002 Zurich has a licence as an asset manager of collective investment schemes and as a representative of foreign collective investment schemes. Disputes regarding legal claims between the Client and HSBC Global Asset Management (Switzerland) AG can be settled by an ombudsman in mediation proceedings. HSBC Global Asset Management (Switzerland) AG is affiliated to the ombudsman FINOS having its registered address at Talstrasse 20, 8001 Zurich. There are general risks associated with financial instruments, please refer to the Swiss Banking Association ("SBA") Brochure "Risks Involved in Trading in Financial Instruments";
- In Taiwan, this document is issued by HSBC Global Asset Management (Taiwan) Limited which is regulated by the Financial Supervisory Commission R.O.C. (Taiwan);
- In Turkiye, this document is issued by HSBC Asset Management A.S. Turkiye (AMTU) which is regulated by Capital Markets Board of Turkiye. Any information here is not intended to distribute in any jurisdiction where AMTU does not have a right to. Any views here should not be perceived as investment advice, product/service offer and/or promise of income. Information given here might not be suitable for all investors and investors should be giving their own independent decisions. The investment information, comments and advice given herein are not part of investment advice activity. Investment advice services are provided by authorized institutions to persons and entities privately by considering their risk and return preferences, whereas the comments and advice included herein are of a general nature. Therefore, they may not fit your financial situation and risk and return preferences. For this reason, making an investment decision only by relying on the information given herein may not give rise to results that fit your expectations.
- In the UK, this document is issued by HSBC Global Asset Management (UK) Limited, which is authorised and regulated by the Financial Conduct Authority;
- In the US, this document is issued by HSBC Securities (USA) Inc., an HSBC broker dealer registered in the US with the Securities and Exchange Commission under the Securities Exchange Act of 1934. HSBC Securities (USA) Inc. is also a member of NYSE/FINRA/SIPC. HSBC Securities (USA) Inc. is not authorized by or registered with any other non-US regulatory authority. The contents of this document are confidential and may not be reproduced or further distributed to any person or entity, whether in whole or in part, for any purpose without prior written permission.
- In Chile, operations by HSBC's headquarters or other offices of this bank located abroad are not subject to Chilean inspections or regulations and are not covered by warranty of the Chilean state. Obtain information about the state guarantee to deposits at your bank or on www.cmfchile.cl;
- In Colombia, HSBC Bank USA NA has an authorized representative by the Superintendencia Financiera de Colombia (SFC) whereby its activities conform to the General Legal Financial System. SFC has not reviewed the information provided to the investor. This document is for the exclusive use of institutional investors in Colombia and is not for public distribution;
- In Costa Rica, the Fund and any other products or services referenced in this document are not registered with the Superintendencia General de Valores ("SUGEVAL") and no regulator or government authority has reviewed this document, or the merits of the products and services referenced herein. This document is directed at and intended for institutional investors only.
- In Peru, HSBC Bank USA NA has an authorized representative by the Superintendencia de Banca y Seguros in Perú whereby its activities conform to the General Legal Financial System - Law No. 26702. Funds have not been registered before the Superintendencia del Mercado de Valores (SMV) and are being placed by means of a private offer. SMV has not reviewed the information provided to the investor. This document is for the exclusive use of institutional investors in Perú and is not for public distribution;
- In Uruguay, operations by HSBC's headquarters or other offices of this bank located abroad are not subject to Uruguayan inspections or regulations and are not covered by warranty of the Uruguayan state. Further information may be obtained about the state guarantee to deposits at your bank or on www.bcu.gub.uy.